

ALETHIA

CAPABILITY STATEMENT

Annette Torrisi, Founder & Owner
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Alethia is a veteran-owned, woman-owned intelligence consultancy in Ashburn, Virginia, founded and led by a disabled U.S. Army veteran with more than twenty years in Army intelligence. We bring military-grade tradecraft to government and commercial clients — plainly written, honestly sourced, and built to be acted on.

CORE COMPETENCIES

Intelligence analysis & assessments

All-source analysis and threat assessments that give leaders an honest, decision-ready picture.

Risk & threat advisory

Clear-eyed advice for organizations operating in, or entering, unfamiliar environments.

Intelligence program design

Building or maturing an in-house intelligence function that fits your mission and scale.

Collection management & ISR planning

Turning intelligence questions into collection plans your assets can actually execute.

Open-source intelligence (OSINT)

Disciplined open-source research and monitoring, done with real tradecraft.

Red teaming & analytic wargaming

Structured challenge to your plans and assessments before reality challenges them.

Executive briefings & decision support

Clear, current intelligence briefed directly to leaders who have to decide.

Training & mentorship

Practical tradecraft training for analysts and security teams, taught from experience.

Security consulting

Security reviews and planning informed by two decades of military intelligence practice.

DIFFERENTIATORS

- Founder-led delivery: every engagement is performed by the principal — no bench, no hand-off, no junior team learning on your time.
- 20+ years of U.S. Army intelligence service, spanning tactical through strategic echelons.
- Veteran-owned and woman-owned small business; SDVOSB certification through SBA VetCert in progress.

PAST PERFORMANCE

Alethia is the continuation of a twenty-year career supporting U.S. Army and joint intelligence missions. Detailed past-performance references are available upon request.

COMPANY DATA

LEGAL NAME	Alethia
BUSINESS TYPE	Veteran-owned, woman-owned small business
FOUNDED	2026
LOCATION	44679 Endicott Dr, Suite 300, Ashburn, VA 20147
UEI	Pending SAM.gov registration
CAGE CODE	Pending
NAICS	541690 · 541990 · 561611 · 611430 (proposed)
CERTIFICATIONS	SDVOSB / WOSB — SBA VetCert application in progress
POC	Annette Torrisi annette@alethiastrategy.com (555) 013-0714

Aletheia — the Greek word for truth: literally, the state of being unconcealed. That is the practice in one word — bringing hidden things to light, and telling you what we actually see.